

## Message Text

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12

ACTION EB-07

INFO OCT-01 EUR-12 EA-07 ISO-00 FEA-01 AGR-05 CEA-01

CIAE-00 COME-00 DODE-00 FRB-03 H-02 INR-07 INT-05

L-03 LAB-04 NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15

STR-04 TAR-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01

/100 W

----- 014173

R 291710Z AUG 75

FM AMEMBASSY OTTAWA

TO SECSTATE WASHDC 7385

AMCONSUL HONG KONG

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

USMISSION EC BRUSSELS

AMEMBASSY COPENHAGEN

AMEMBASSY THE HAGUE

AMEMBASSY LONDON

AMEMBASSY MOSCOW

AMEMBASSY PARIS

AMEMBASSY ROME

AMEMBASSY TAIPEI

AMEMBASSY TOKYO

CINCPAC

USLO PEKING

C O N F I D E N T I A L OTTAWA 3259

E.O. 11652: GDS

TAGS: ETRD, CH, CA

SUBJECT: IMPLICATIONS FOR TRADE OF PRC TARIFF DIFFERENTIAL

CINCPAC FOR POLAD

REF: HONG KONG 5861 (NOTAL)

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1. ACCORDING WILLIAM JOHNSTON, ASIA DIVISION, DEPARTMENT

OF INDUSTRY, TRADE AND COMMERCE, PRC TARIFF DIFFERENTIALS  
APPEAR TO HAVE MADE NO DIFFERENCE IN COMPETITIVENESS  
OF CANADIAN GOODS SINCE "FAVORABLE" TREATMENT ACCORDED  
OCTOBER 1973. GOC BELIEVES PRC PURCHASE DECISIONS BASED ON  
WHAT IS NEEDED AND WHERE THE BEST TECHNOLOGY CAN BE OBTAINED  
FOR THE BEST PRICE WITH TARIFF FACTOR UNIMPORTANT AND THAT  
NO DEALS HAVE BEEN GAINED OR LOST BECAUSE OF TARIFF CONSIDERATIONS.

2. GOC OFFICIALS UNDERSTAND END USERS DO HAVE TO PAY IMPORT  
DUTIES BUT DO NOT KNOW WHETHER SUCH DUTIES ARE CHARGED AGAINST  
END USERS FOREIGN EXCHANGE ALLOCATION. ALSO CONSIDER THIS  
UNIMPORTANT IN PURCHASE DECISION. PORTER

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** INDUSTRY, TRADE AGREEMENTS, TARIFFS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 29 AUG 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** GolinoFR  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1975OTTAWA03259  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Film Number:** D750300-1025  
**From:** OTTAWA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1975/newtext/t1975085/aaaaadwk.tel  
**Line Count:** 73  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Office:** ACTION EB  
**Original Classification:** CONFIDENTIAL  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** CONFIDENTIAL  
**Previous Handling Restrictions:** n/a  
**Reference:** 75 HONG KONG 5861  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** GolinoFR  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 21 APR 2003  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <21 APR 2003 by CunninFX>; APPROVED <22 APR 2003 by GolinoFR>  
**Review Markings:**

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**Review Media Identifier:**  
**Review Referrals:** n/a  
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**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** IMPLICATIONS FOR TRADE OF PRC TARIFF DIFFERENTIAL CINCPAC FOR POLAD  
**TAGS:** ETRD, CH, CA, PL, CINCPAC, (JOHNSON, WILLIAM)  
**To:** STATE HONG KONG  
**Type:** TE  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006